

## Overview

<b>Customer</b>		<b>Date</b>	
<b>Location</b>		<b>Sales Rep</b>	
<b>Opportunity Overview</b>			

## Substrate

Type of Metal	Check Box	Metal Properties	Check Box	Part Dimensions	Units
Aluminum		Casting		Height	
Carbon Steel		Forging		Length	
Stainless Steel		Stamped		Width	
Cast Iron		Welded		Weight	
Galvanized Steel					
Other		<b>Product End Use</b>			

## Part Conveyance

Type	Check Box	Amount	Qty
Hanging Line		Parts per Hour	
Cart Line		Parts per Day	
Dip Line			
Manual Batch			

## Pretreatment Process

Type	Check Box	Stages	Chemistry	Dwell Time	Temp	DryOff	Time	Temp
Dip		1				Air		
Spray		2				Oven		
Vapor Degreasing		3						
Other		4						
		5						
		6						
		7						
		8						
		9						

ex. Alkaline, acid, phospatizing, zirconium, etc..

## Application Process

Type	Check Box	Spray Type	Mfg/Model/Pressure/
Manual Spray		Air	
Automatic Spray		Air Assisted Airless	
Dip		Airless	
Brush		HVLP	
Roll		Disc/Bell	

Current Primer	
Solids %	
WFT	
DFT	
Viscosity	
Delta E Color Tol	
Gloss	
VOC	
Usage/Hr.	
Current Topcoat	
Solids %	
WFT	
DFT	
Viscosity	
Delta E Color Tol	
Gloss	
VOC	
Usage/Hr.	

Booths	Type(Dry, Side Draft, Cross, Water)	# of Guns
1		
2		
3		
4		
5		
6		
7		
8		

Cure	Time	Temperature
Air Dry		
Bake		
Infrared		
Conventional		

Product Cleanup/Disposal Requirements

## Post Finishing Operations

Type	Check Box	Description
Touch Up		
Packaging		
Other		

## Additional Comments/Notes